

joining

CLASP VIRTUAL EDUCATION EVENT  
APRIL 21, 2021



## THE "DIFFICULT" COLLABORATIVE CASE

conversation based on the  
book by  
Adam Kahane  
***"Collaborating with the  
Enemy"***

APRIL 21, 2021  
4pm-5pm

Presented by CLASP Members  
David Miller, Esquire  
&  
Elizabeth Parker, Esquire

Most of us have had at least one - the "difficult" collaborative case. Do we save the "difficult" collaborative case to get to a written resolution by doing something that is non-collaborative such as, for example, positional bargaining? Or, do we throw up our hands and terminate with the thought *"I tried my best but these folks probably should not have tried collaborative to begin with."*

That is the question we will discuss at the education session using Adam Kahane's book, "Collaborating with the Enemy," as a source of ideas on answering the question.

Come prepared to discuss the "difficult" collaborative cases you have handled and how you either saved them with a written resolution or lost them to litigation.